

## SPREADING COURSE - Syllabus

Key topics and concepts that are covered include the following:

- Understanding the financials through the Bank lens.
- Terms and Financial Accounting Principles related to Spreading
- Understanding the 3 financial statements:
  - How the financials connect
  - Leverage and Liquidity
  - much more
- Understanding Cash Flow in order to Spread correctly. As the Bank's primary source of repayment, Analysts need to be experts in calculating Cash Flow.
- Understanding Non-Cash Events and Sources/Uses of Cash
- Understanding Spreading Concepts
- Using Notes/Schedules to spread accurately.
- Learning how to identify banking opportunities while spreading:
  - Evaluating initial AR and Inventory levels for LOC's
  - Equipment and Commercial Real Estate opportunities
  - Deposit opportunities
  - Cash Management
- Spreading in order to analyze Turn Analysis
- Quick checks as you are spreading (looking for mistakes)
- Looking for anomalies, items that are not mistakes that stand out.

Importantly, with the skills they learn in class including a process called Thin Slicing, students are quickly able to give assessments of the Financial Condition, Operating Performance and Cash Flow of the company with the spreads they generated.

On top of the coursework, analysts complete 9 sets of spreads for HW. Each set of spreads has specific items they need to know and navigate including subordinated debt, deferred revenue, reconciling tax returns and Right of Use Operating Leases, to name a few. Incorporated into the course is a good dose of Financial Accounting concepts and Financial Statement Analysis.

We cover a lot.